

# NAESCO New England Regional Meeting

## Igniting the Market for Energy Efficiency in New England

September 28, 2006  
Sheraton Hartford Hotel

### AGENDA

8:00 am – 8:30 am           **Continental Breakfast**

8:30 am – 8:45 am           **Welcome Remarks**

**S. Lynn Sutcliffe**, CEO, The EnergySolve Companies and  
Chairman, NAESCO

### Meeting the Energy Challenges in New England

8:45 am – 9:15 am           **Consumers and Politicians Claim They Want Cheap,  
Reliable and Clean Energy. Do They Have the Will to  
Make That Happen?**

- What do the next 18-24 months look like for both market providers and consumers large and small?
- Current Initiatives to address pricing increases, potential generating capacity shortages, power reliability, price spikes, environmental requirements, demand reduction, and T&D congestion

**Paul J. Hibbard**, Vice President, Analysis Group  
Moderator:   **S. Lynn Sutcliffe**, CEO, The EnergySolve  
Companies

9:15 am – 10:15 am           **Efficiency First: New England Leads the Way in  
Confusing Times**

- New England states are initiating policies to make efficiency the first priority energy resource

**David O'Connor**, Commissioner, Massachusetts Division of  
Energy Resources

**Andrew Dzykewicz**, Chief Advisor to the Governor on  
Energy, Rhode Island Office of Energy Resources

Moderator:   **Diane Shea**, Executive Director, National  
Association of State Energy Officials

10:15 am – 10:30 am

**Break**

10:30 am – 11:15 am

**Energy Efficiency as Part of the Supply Portfolio**

- New England is not California dreaming. FERC has approved the participation of energy efficiency and distributed generation resources in the supply auctions.

**Robert Laurita**, Supervisor, Demand Response, ISO New England

Steve Cowell, CEO, Conservation Services Group (invited)

Moderator: **Donald Gilligan**, President, NAESCO

11:15 am – 11:45 am

**Translating the Regional Greenhouse Gas Initiative into Market Opportunities**

- How monetizing the reduction of greenhouse gases may affect the production and delivery of power in a 9-state region.

**Christopher James**, Manager, Climate Change & Energy Programs, Connecticut Department of Environmental Protection

Moderator: **Buddy Hahs**, President, Custom Energy Services, LLC

11:45 pm – 12:45 pm

**Lunch “Backyard Barbeque”**

12:45 pm – 2:00 pm

**How Connecticut is Aggressively Addressing the Challenges of Load Growth and a Constrained T&D Infrastructure**

- Using distributed generation, renewable and energy efficiency technologies to supplant traditional sources of power
- Will the “Connecticut Energy Independence Act” be the shot heard round the world?

**William Leahy**, Associate Executive Director, Institute for Sustainable Energy, Eastern Connecticut State University

**Roger E. Koontz**, Senior Attorney, Environment Northeast

**John Carbone**, Chief Operating Officer, NxeGen LLC, an EnergySolve Company

**David Ljungquist**, Project Manager, Connecticut Clean Energy Fund

Moderator: **Adam Procell**, Vice President, DMJM Harris

2:00 pm – 2:30 pm

**The NSTAR Commercial Building Rating Program**

- Using EPA's Portfolio Manager as a tool, the utility has successfully spearheaded efforts in its service territory to benchmark the commercial building stock and identify both low and high performance buildings.

**Brett Feldman**, Energy Efficiency Program Manager,  
NSTAR Electric

Moderator: **Bill White**, ENERGY STAR Manager, U.S.  
Environmental Protection Agency

2:30 pm – 3:30 pm

**Federal Market Update**

- The ESPC recompetete time line
- Extending the 2005 EPACT tax provisions
- Energy legislation in 2006: dead or alive?
- Agency scorecards – how are they doing?

**Shelley Fidler**, Principal, Van Ness Feldman  
DOE/FEMP Representative

Moderator: **Britta MacIntosh**, Vice President, Business  
Development, NORESKO (invited)

3:30 pm

**Closing Remarks**