

ENERGY EFFICIENCY

Leading by Example

NAESCO New England Regional Meeting

Igniting the Market for Energy Efficiency in New England

by

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September 28, 2006



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The Rhode Island View

- The New England region is in desperate need of new capacity
- Energy efficiency is the only “new capacity” readily available
- Energy efficiency is a cost effective solution
- Energy efficiency is an effective greenhouse gas mitigator

Recognition - ENERGY EFFICIENCY IS A WIN-WIN

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Governor Carcieri's Five-Point Energy Plan

1. Add to the natural gas supply
2. Reform the electric energy market
3. Address low-income needs
4. Create a renewable energy supply
5. **Reduce state government energy usage**

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Reducing State Government Energy Usage

Selection process:

- Issued RFP for ESCO's
- Received 18 responses
- Selected four companies
- Instructed all agencies to pick one and go forward

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Reducing State Government Energy Usage

Progress:

- Four agencies finalizing work scopes, contracts
- Two more ready for next fiscal year
- Balance need some “urging”

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Initial Results:

- Averaging 22% energy savings
- Replacing \$40 million in capital equipment 1st contracts
- Another \$40 million next fiscal year
- Estimating \$250,000 million total

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Obstacles Overcome:

- Legislative hesitancy (non-belief)
- Standardizing contracts
- Overcoming agency inertia

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Leveraging Success

- **Public Education Effort – October Energy Awareness Month**
- **Residential Energy Efficiency Fair**
- **Low Interest Energy Efficiency Home Loan Program**
- **Weatherization Investments for Low-Income Housing**

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Rhode Island is

- **Setting the tone through government projects**
- **Publicizing success**
- **Providing the means and opportunity for individuals**

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