

FOURTH ANNUAL NAESCO FEDERAL MARKET WORKSHOP

New Administration, New Vigor, New Opportunities, Old Challenges: Accelerating the Pursuit of Energy Efficiency at Federal Buildings

March 3, 2009

Location: Pepco Building, 701 Ninth Street, NW, Washington, DC 20068

Agenda

- | | |
|----------------------------|---|
| 8:15 am – 8:45 am | Registration and Continental Breakfast |
| 8:45 am – 9:00 am | Welcome and Opening Remarks

David Weiss , President & COO, Energy Services, Pepco Energy Services
Adam Procell , Vice President, AECOM Energy
Chairman, NAESCO |
| 9:00 am – 9:30 am | Parsing the New Politics of Energy Efficiency and Green Investment

John Jimison , Counsel, Energy and Commerce Committee, U.S. House of Representatives |
| 9:30 am – 10:30 am | The Impact of the Economic Recovery Legislation on Energy Resource Acquisition and Delivery <ul style="list-style-type: none">• State and local efficiency grant monies• Federal building retrofits• The ESPC and UESC programs• Smart Grid• Accelerating the use of renewable technologies
Jeffrey C. Genzer , Partner, Duncan, Weinberg, Genzer & Pembroke
Jennifer Schafer , President, Cascade Associates
Dan Delurey , Executive Director, Demand Response and Smart Grid Coalition
Moderator: S. Lynn Sutcliffe , CEO, The EnergySolve Companies |
| 10:30 am – 10:45 am | Break |
| 10:45 am – 11:30am | Assessing the Implementation Challenges Posed by the Economic Recovery Legislation <ul style="list-style-type: none">• The impact of setting aggressive consumption reduction mandates on project design, scope, technology choices, and contract terms |

- Effects of leveraging third party financing with the use of appropriated funding
- Integrating renewable energy and energy efficiency technologies in comprehensive projects
- Selling excess renewable energy to third parties
- Providing technical assistance for recipients of new funding

Andrew Morton, Program Manager - TEAM Initiative, Johnson Controls Federal Solutions

Christopher J. Hessler, Principal, AJW, Inc.

Moderator: **David Weiss**, President & COO, Energy Services, Pepco Energy Services

11:30 am – 12:00 noon

Energy Efficiency’s New Role as a Machine of Economic Recovery: Providing DOE with the Resources and Authority to Assume a New Mantle of Leadership

Gil Sperling, Program Manager, Office of Weatherization & International Program, U.S. Department of Energy

Moderator: **Donald Gilligan**, President, NAESCO

12:00 noon – 12:30 pm

Maximizing Energy Efficiency Investment at Federal Facilities: Remaining Challenges in Meeting the Mandates

- Clearing out the \$2.2 billion ESPC project pipeline
- Addressing *The Fair Competition Act* and other perceived barriers through legislative and administrative fixes—how overcoming remaining process barriers could affect the internal DOE approval process and the project contract award and delivery schedules
- Streamlining the project procurement and award cycle— what items still remain to be accomplished?

Richard Kidd, Director, Federal Energy Management Program, U.S. Department of Energy

Moderator: **John Mahoney**, COO, Chevron Energy Solutions

12:30 pm – 1:30 pm

Networking Luncheon

1:30 pm – 2:15 pm

Financing Energy Efficiency at Federal Buildings: The Role of Private Sector Investment Going Forward

Peter Flynn, Principal, Bostonia Partners

Jeffrey Eckel, President & CEO, Hannon Armstrong

Moderator: **Fred Ornstein**, Director, Business Operations, ConEdison Solutions

2:15 pm – 3:30 pm

DOD's Commitment to Energy Efficiency and ESPCs: Waning or just a Reflection of Juggling Priorities during Wartime?

- The level of energy efficiency investment at HQ and in the field
- Are '07 and '08 numbers an anomaly or representative of a new direction?
- Are there sufficient internal resources to support a push to expand ESPC investment?
- Huntsville ESPC priorities post- contract award
- Is there a fundamental shift underway by the Air Force away from third party funding and toward the use of allocated funding?

Brian Lally, Director of Facility Energy, U.S. Department of Defense

Dr. Kevin Geiss, Specialist for Energy Security, Office of the Assistant Secretary of the Army for Installations & Environment

Capt. Kenneth Branch, Assistant Commander for Public Works, Naval Facilities Engineering Command

Moderator: **Dr. Get Moy**, Associate Vice President, AECOM Design

3:30 pm – 4:00 pm

What's Next?

Shelley Fidler, Principal, Van Ness Feldman

Donald Gilligan, President, NAESCO

Moderator: **Terry E. Singer**, Executive Director, NAESCO