

Making the Most of Energy Efficiency Opportunities in Pennsylvania

October 18, 2005
Hilton Hotel
Harrisburg, Pennsylvania

AGENDA

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|-----------------------|---|
| 9:00 am – 9:10 am | Welcome <ul style="list-style-type: none">• Terry E. Singer, Executive Director, NAESCO |
| 9:10 am – 9:40 am | Pennsylvania's Spotlight on Energy Efficiency <ul style="list-style-type: none">• Daniel Desmond, Deputy Secretary for Office of Energy and Technology Assessment Pennsylvania Department of Environmental Protection |
| 9:40 am – 10:40 am | Pennsylvania's Performance Contracting Program <ul style="list-style-type: none">-- Program History and Project Status-- Program Modifications-- The ESCO Re-qualification Process-- Future Program Direction and Opportunities• Catherine Brownlee, Executive Director, The Governor's Green Government Council, Department of Environmental Protection• Todd Garrison, Director, Facilities Management, Department of General Services• Bruce Stultz, Energy Coordinator, Department of General Services Moderator: Patti Donahue , President, Donahue & Associates |
| 10:40 am – 10:50 am | Break |
| 10:50 am – 11:20 am | Soliciting for Energy Services: The State University's Approach <ul style="list-style-type: none">• Speaker TBD Moderator: Dave Birr , President, Synchronous Energy Solutions |
| 11:20 am – 11:50 noon | Financing ESCO Projects in Pennsylvania <ul style="list-style-type: none">• Neal Skiver, Vice President, National City Energy Capital Moderator: Patti Donahue , President, Donahue & Associates |
| 11:50 am – 12:45 pm | Lunch |

12:45 pm – 1:30 pm

Integrating ENERGY STAR Tools into the Selection and Evaluation of Projects

- **Donald Gilligan**, Principal, Predicate, LLC

Moderator: **Patti Donahue**, President, Donahue & Associates

1:30 pm – 2:15 pm

Reflections on Two Retrofit Experiences

- **David Robb**, Senior Account Executive, NORESKO
- **Mike Mumper**, Sales Representative, TAC/Tour Andover Controls Energy Solutions

Moderator: **Dave Birr**, President, Synchronous Energy Solutions

2:15 pm – 3:15 pm

Understanding the RFP Evaluation Process

- **Dave Birr**, President, Synchronous Energy Solutions

Moderator: **Patti Donahue**, President, Donahue & Associates